

Paratech, Inc.

1025 Lambrecht Road  
Frankfort, IL 60423

September 1, 2006

Dear Sir or Madam:

I am writing this letter to thank and wholeheartedly recommend Bill Hoidas and Matrix Payment Services as your credit card processor to those of you seeking to reduce your costs, and have an added benefit of Bill's expertise and friendly service.

Normally, I have our secretaries put solicitation calls in to my mailbox, which I then usually delete without responding. Bill was different. He was persistent but in a pleasant way. He also staged a very clever e-mail campaign, complete with proof of savings that could accrue to my company along with some funny jokes. After Bill, proved to me that we could reduce our credit card fees, I decided to switch to Matrix.

Bill came out and reprogrammed our machine. He spent at least one full morning with the customer service department, showing them the new features and how to make sure to get the maximum discount off of our fees.

Bill also sends me timely articles about new products in the marketplace and also a personalized monthly statement, showing how much we saved and detailing where we could save more money.

In addition, we needed a hand held machine for one of our trade shows. The only problem was that our Vice of President of sales decided we needed it, the Wednesday before the show, which began on Saturday. Bill handled the procurement of the machine, and also overnighting it to our representative's hotel room. Bill also provided detailed instructions to our rep as to how to use the machine.

Our savings have generally run almost \$1,000 per month on an annualized basis, over our old processor's rates. I thank Bill for convincing me to switch to Matrix Payment Systems. I highly recommend Matrix Payment Services to anyone looking for anew credit card service provider.

Sincerely,

Tom Michelmore  
Controller